

12/01/04



*The Counterpoint
Connection*

Keeping in Touch.....

To serve you better

Over 50 new features in 7.5.8

System

- Inactive users
- System administrator
- Require printing of posting journals to disk
- Profit center validation
- Profit center groups
- Support for Adobe Reader 6.0

Accounting

- Full terms description on the fly
- Vouchered Receivings report

Point of Sale

- Add barcodes on the fly
- Complete ticket history for all ticket types
- Check cashing
- Printing multiple line item taxes
- Item prompt codes
- Automatic miscellaneous kits

Touchscreen Ticket Entry

- Allow item entry
- Button Editor-navigation buttons
- Check cashing
- Item prompt codes

Inventroy

- Seasonal min/max quantities
- Alternate units in transfers
- Require auto-assigned numbers for transfers
- New Lookup format
- Inventory reports by location group
- Adding inventroy recores by location group
- Vendor selection for Inventory History report
- Group price changes using average or standard cost
- Add barcodes on the fly
- Automatic miscellaneous kits
- Item zoom from Transfer out
- Customer prices in View items
- Removal of duplicate items in keyword lookups
- Separate posting of quick transfers and quick receivings
- Purge prices and discounts
- Previous inventory records keyboard shortcut

Customers

- View ticket history from Customers screen
- Removal of duplicate customers in keyword lookups

Purchasing

- Display totals for purchase orders
- Require auto-assigned numbers for purchasing documents
- Purchasing ship-via codes
- Add barcode on the fly
- Separate posting of quick transfers and quick receivings

Labels

- Immediate label printing enhancement

Sales History

- Reprinting tickets in View ticket history
- Complete ticket history for all ticket types

Ecommerce

- Optimized data transmission

Credit Cards

- Direct American Express authorizations
- AmEx and Discover address verification/card identification
- Lynk Systems
- First Data Gift Cards
- Electronic Benefits Transfer (EBT)

Basic Accounting Opton

- Summarized remittance information

Order Entryh Option

- Multiple ship-to addresses on orders
- Automatic miscellaneous kits

SQL Connection Option

- Sample Crystal Report – Ticket Profile
- Sample Crystal Report – Items for Customer Comparison
- English Dictionary fields

Kits Option

- Automatic miscellaneous kits

To see more detailed information please look in your software update package or go to www.synchronics.com/products/cpv7_newfeat.htm.

Feature Highlights

Inactive users: In the past if you wanted to disable a user you had to delete the user. This prevented you from running any reports on the deleted user. You can now mark them inactive, preventing that user access to CounterPoint but allowing you to keep the historical information and reporting capability.

Add barcodes on the fly: Previously if a product barcode changed you had to go into inventory and add the barcode to the item before you could access it in the POS screen. Now if enabled, as you scan the item you can assign the new barcode to an existing item. You can have up to 108 barcodes per item.

Seasonal min/max quantities: In the past you had min/max inventory settings. But in many retail businesses your stock requirements change at different times of the year. Now you can have up to 12 seasons. Each season can have its own min/max settings.

New Inventory Lookup format: In earlier versions when you were in a lookup screen you only had one predefined column layout. You now have a choice between 5.

- Item number, Description-1, Description-2, Category
- Item number, Description-1, Category/Subcategory, Vendor-#, Price-1
- Item number, Description-1, Category, Vendor-#, Vendor-product-#
- Item number, Description-1, Category, Price-1, Quantity-available
- Item number, Description-1, Description-2, Quantity-available

View ticket history from Customers screen: You can now choose to view Ticket history or Monthly history. Ticket history displays complete ticket history detail for the selected customer.

Complete ticket history for all ticket types: CounterPoint keeps detailed history for all sale and return tickets, as well as for initial order deposits and initial layaway payments. Now you can configure CounterPoint to retain detailed for all ticket types, including voided tickets, pay-in, pay-out and pay-on-account transactions, order deposits and layaway payments.

Automatic miscellaneous kits: Previously you could set up kits that would suggest additional products. Now you can enhance this feature by automatically selling the additional items without needing to press any keys.

Reprinting tickets in View ticket history: You can now press F3 from the ticket header zoom window to reprint the invoice for the selected ticket.

These are just some of the more popular features, please look over all the new features to see if they will help in your environment.

COUNTERPOINT^{SQL}

BUSINESS SOFTWARE FROM SYNCHRONICS[®]

You have probably seen the news that CounterPoint SQL has been released. But do you know if it is the right fit for you.

CounterPoint SQL is designed to be the most flexible retail management system ever!. It is unprecedented, you can add custom data fields to any data files. Whether you need to add a field to inventory, customers, users, or POs. So if the original software had no way to track the information you needed, just add it, yourself.

If you ever wished while looking up a customer, and you think, "if you could only show customers that have an outstanding order" or only customers that have a balance over \$100.00. Well you can now create that lookup on the fly.

More or less ? Ether way, If you need to add more to your screens or less to get rid of the confusion. You can add or remove fields on the data entry and lookup screens. So you only see what you want or need, no more, no less. Now that's power in customization.

CounterPoint SQL is powered by Microsoft's SQL server. This gives you excellent performance and makes it highly scalable. This also gives your data the protection it deserves. Using transaction processing, if there is a power loss while posting a transaction, SQL will "roll back" the transaction that was in progress so you can re-post without data loss.

CounterPoint SQL is not replacing CounterPoint V7. CounterPoint V7 is the perfect fit for many retail establishments. But if you need to have more control or custom capabilities CounterPoint SQL may be worth looking at!

If you have any questions or would like to see a demo, please let us know.

Craig.

COUNTERPOINT^{SQL}
BUSINESS SOFTWARE FROM SYNCHRONICS[®]

Point of Sale

Customer Tracking

Inventory

Item number	Description	Quantity	Price	Ext amt
SHIRT	Mens Polo 100% cotton	1	24.99	24.99
BAG PFD	Pfo bag with dividers	1	89.99	89.99
MAXHT	Maad HT Balls	2	9.00	18.00

Purchasing

Amount due 132.98

Sales History

Multi-Site

Credit Card Processing

Apparel Grids

Baseball

Water Sports

Other

Men's Motor

Sale

Return

Void Line

Lookup

Quantity

More Buttons

Touchscreen Ticket Entry

Item number MAX-HT

Subtotal 132.98 Tax 0.00 Total 132.98

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Puzzled ?

Not sure how to do what you want to do!

Anytime you can't figure out how to do something or if your wondering if it can be done, just ask. It might be just a quick, here's where you go. If need be we can set up a time for some training. In ether case we can help you get the job done!



Tip Corner

Tired of having to void a ticket after doing a price check. **STOP!** When your in the Customer field at the top of the ticket entry screen, just press Alt-Z. You can now scan or enter the item to do a price check. When done, press ESC and your back at the customer prompt, and you don't have to void the ticket.

A big security feature. Its possible to ring up items, take the money and never finalize the sale. A clerk can scan or enter the items on the screen. Accept the cash payment from the customer, then void the current ticket. Leaving you no way to track when this happens. Well now there is a way to track this. If you go to /Setup/Point of Sale/Stores/ Configuration options. Then go to the miscellaneous option screen. Answer Yes to Record current ticket voids. Whenever the current ticket is voided the ticket number is used and a record of who and when the ticket was voided is recorded.

Well.... That's it for this issue. Please keep in touch. If you have any questions, please feel free to call us.

..... **Thanks**

Acclink, Ltd.